Message Text

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USDOC FOR BEWT/TPD PASS EPA FOR BROWN

E.O. 11652: N/A TAGS: BEXT, UR

SUBJECT: AIR POLLUTION EXHIBIT/SEMINAR, FEB. 2-6, 1976

REF: MOSCOW 16317

- 1. IN MEETING WITH HYDROMET OFFICIALS AND CHAMBER REPRESENTATIVE (GOTSULYAK), DEPUTY DIRECTOR COMMERCIAL OFFICE (CO) AND COMMOFF REVIEWED CURRENT STATUS PLANNING FOR EXHIBIT/SEMINAR ON AIR POLLUTION AND ROLE TO BE PLAYED BY CHAMBER. KAZAKOV, NOVOZHILOV, SIPAKOV AND POPOV (OFFICE FOR INSTRUMENTATION FOR AIR QUALITY CONTROL) REPRESENTED HYDROMET.
- 2. KAZAKOV PRODUCED RUSSIAN TRANSLATION OF LIST HE HAD RECEIVED IN WASHINGTON FROM USDOC AND EPA WHICH CONTAINED NOT ONLY NAMES OF FIRMS PARTICIPATING (AS OF OCTOBER 30) BUT ALSO TYPES OF EQUIPMENT EACH FIRM PRODUCES. (LIST OF EQUIPMENT HAS NOT TO DATE BEEN RECEIVED BY CO)
- 3. KAZAKOV AND POPOV MADE FOLLOWING POINTS WITH REGARD TO LIST OF EQUIPMENT:
- A) EQUIPMENT IS OF CONSIDERABLE INTEREST TO HYDROMET SPECIALISTS, AND THEY EXPECT TO MAKE PURCHASES DURING EXHIBIT/SEMINAR;

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B) HYDROMET WOULD MUCH PREFER TO BUY A COMPLETE

LINE OF INSTRUMENTS FROM A SINGLE FIRM, BUT IF NECESSARY THEY WOULD BREAK UP ORDER:

C) COMPANIES SHOULD BE PREPARED TO SHIP ACCESSORIES AND SPARE PARTS SUFFICIENT FOR 3-YEAR USE.

KAZAKOV ALSO PRODUCED AN ADDITIONAL LIST OF INSTRUMENTS

WHICH THEY WOULD BE INTERESTED IN PURCHASING DURING EXHIBIT.

LIST PURPORTEDLY PREPARED BY HYDROMET SPECIALISTS. COMMENTS

(B) AND (C) APPLY EQUALLY TO THIS LIST. EXCEPT WHERE NOTED, INTEREST IS IN ONE OF EACH:

- 1. FLAME PHOTOMETRIC ANALYZER FOR SO2,H2S AND TOTAL SULFUR.
- 2. CHEMILUMINESCENT ANALYZER FOR NOX.
- 3. CHEMILUMINESCENT ANALYZER FOR O3. (2 INSTR.)
- 4. NONDISPERSIVE INFRA-RED ANALYZER FOR CO (DOWN TO
- 0,5 PPM) WITH CO STANDARD MIXTURES IN CYLINDERS.
- 5. INFRA-RED HIGH PRECISION CO2 ANALYZER WITH CO2
- IN ARGON STANDARD MIXTURES.
- 6. AUTOMATIC ENVIRONMENTAL GAS CHROMATOGRAPH FOR CH4, CO AND REACTIVE HYDROCARBONS SEPARATE MEASUREMENTS.
- 7. FLAME IONIZATION HYDROCARBON MONITOR (LESS CH4).
- 8. MULTICHANNEL SIGNAL AVERAGER.
- 9. PURE HYDROGEN GENERATOR. (2)
- 10. GENERATOR FOR SO2, NO2, AND O3 PRODUCTION WITH TWO OVENS.
- 11. SO2, NO2 AND H2S PERMEATION TUBES (FOR ONE YEAR OPERATION). (3)
- 12. EQUIPMENT FOR GAS MIXTURES PREPARATION IN CYLINDERS
- (TEFLON COATED CYLINDERS, PRESSURE REGULATERS, VALVES, ETC.).
- 13. HIGH-VOLUME SAMPLER FOR SUSPENDED PARTICULATES WITH MEMBRANE FILTERS AND OUTDOOR SHELTER.
- THE MENTAL OF THE PERSON NOT OF THE PERSON NAMED TO BE A STREET OF THE PERSON NAMED TO
- 14. SYRINGE-TYPE VAPOR MIXTURES GENERATOR.
- 15. AUTOMATIC SEQUENTIAL SAMPLERS WITH PUMPS (12-24 SAMPLES DAILY). (6)
- 16. PORTABLE BATTERY-OPERATED SAMPLERS AND OTHER TYPES. (3)
- $17.\ PUMPS\ COMPATIBLE\ WITH\ CRITICAL\ ORIFICE\ TECHNIQUE.\) 4)$
- 18. HYGROMETER FOR MEASURING H2O IN AIR MIXTURES AT
- $20~\mathrm{DEGREES}$ C AND $760~\mathrm{MM}$ HG IN THE RANGE I-IPPAIO OOO
- PMM AND I-IOO PERCENT VOL.
- 19. PURE AIR GENERATOR. (2)
- 20. WET PRECIPITATION COLLECTORS. (2)
- 21. FULLY AUTOMATED AIR POLLUTION STATION.

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- 22. CONTINUOUS PARTICULATE MATTER MONITOR (ON THE PRINCIPLES OF LIGHT SCATTERING IN THE STREAM OR BETA-RADIATION MEASUREMENTS).
- 4. IN RESPONSE TO COMMENT (B) ABOVE COMMERCIAL OFFICERS NOTED THAT IT WAS NOT AT ALL CLEAR THAT ANY SINGLE FIRM COULD SUPPLY A "COMPLETE LINE" OF ALL THE LISTED EQUIPMENT. POPOV REPLIED THAT THE FIRM BENDIX PRODUCES A VERY WIDE RANGE

OF PRODUCTS AND THAT HYDROMET HAD HOPED BENDIX WOULD PARTICIPATE IN THE EXHIBIT. COMMERCIAL OFFICERS PROMISED TO TRANSMIT THIS STRONG INTEREST IN BENDIX TO USDOC BUT OBSERVED THAT RECRUITMENT WAS NEARLY COMPLETE AND THAT IT WAS QUITE POSSIBLE THAT BENDIX HAD BEEN APPROACHED BY USDOC BUT DECLINED TO PARTICIPATE. (PLEASE ADVISE IF BENDIX WAS CONTACTED AND REASON FOR NON-INCLUSION.)

- 5. KAZAKOV MADE STRONG PITCH FOR RECEIPT DEFINITIVE LIST OF FIRMS AND EQUIPMENT BY DECEMBER 1. IN ADDITION TO LIST OF EQUIPMENT OT BE EXHIBITED, WE SUGGEST THAT USDOC SEND REQUIRED "LIST EXHIBITS" INDICATING ALL AIR POLLUTION PRODUCTS PRODUCED BY FIRM (WITH PRICES THAT FIRM CAN LIVE WITH).
- 6. GOTSULYAK EXPRESSED WILLINGNESS OF CHAMBER TO ASSIST IN SUPPORTING VISA REQUESTS, INVITING FTO REPRESENTATIVES (HYDROMET WILL MAINTAIN OVER-ALL COORDINATION OF INVITATIONS), AND PROVIDING BOOTH ATTENDANTS/INTERPRETERS (HYDROMET TO SUPPLY SIMULTANEOUS TECHNICAL INTERPRETERS).
- 7. IN VIEW OF LENGTHY POUCH TIME TO MOSCOW -- SOMETIMES OVER 2 WEEKS -- CO STRONGLY URGES THAT USDOC USE EITHER TELEGRAMS OR TELEX FOR TRANSMISSION OF AS MUCH OF INFO AS POSSIBLE. COMPANY BROCHURES NOT YET RECEIVED.
- 8. NEXT MEETINGWITH HYDROMET AND CHAMBER PROPOSED FOR MID-DECEMBER.
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